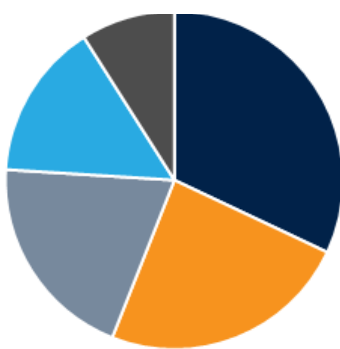


STRAW POLL RESULTS: REAL ESTATE PROFESSIONALS' CAREER PERSPECTIVES

We asked senior leaders across the Real Estate sector what their perspectives and individual career motivations are following the global pandemic. Below are the results of the survey.

WHO RESPONDED?

Seniority

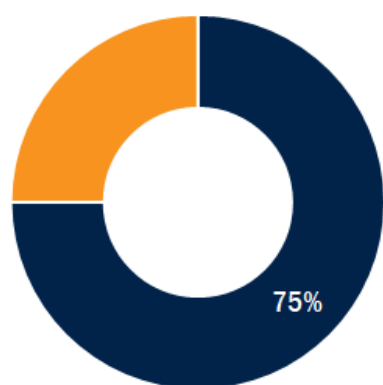


Functional Area



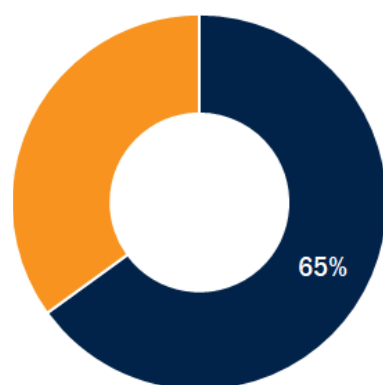
- MD
- C-suite
- CEO
- Principal / Director
- VP
- Capital Raising
- Acquisitions
- Finance / Capital Markets
- Asset Management
- Other
- Development / Construction

ARE THEY OPEN TO NEW ROLES?



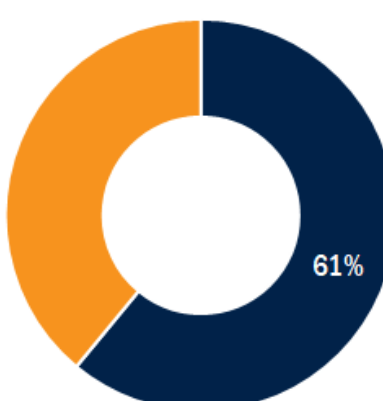
75% of respondents are equally or more likely to explore new job opportunities as they were 12 months ago

WHAT ABOUT RELOCATION?



65% of respondents are equally or more likely to relocate for a job opportunity than they were 12 months ago

IS WORK FROM HOME HERE TO STAY?



61% of respondents' firms are planning to be more flexible with employees working from home in the long-term than they were pre-pandemic