

Take a leap into your next role at a leading talent consulting firm...

Sheffield Haworth is a global talent consulting firm advising customers on people and transformational change. As a business we are focused on **purpose, people and progress**.

The Business

Our services span executive search, consulting, talent development and advisory solutions across the Financial, Consulting, Technology & Services space. Founded in London in 1993, Sheffield Haworth has significantly grown, now employing over 150 professionals across 11 global offices with a client list that includes leading global organisations, start-ups and disruptor brands.

At Sheffield Haworth we believe in providing an equal and inclusive working environment for all our employees. As a challenger consultancy around people and change, we actively encourage diversity of thought and we embrace and respect different cultures and backgrounds. This encourages diverse perspectives and different ways of doing things reflecting the needs of our customers and allowing our business to evolve to become more agile and adaptable to different markets.

The Role

Associates at Sheffield Haworth are responsible for all aspects of search execution, they are intrinsic part of the team essential in delivering client solutions. In addition they will be expected to proactively assist Consultants with marketing, pitches, presentations and candidate closure. At Sheffield Haworth you will;

- Work proactively with consultants to prepare client presentations. Anticipate Client requirements and proactively provide information relevant to the meetings - this may include market/product analysis information, competitor structures, organisational charts, salary/benefits information and any other information to suit the client meeting
- Assist with the formulation of a research strategy to meet client requirements, including specifying target companies and target universe
- Map the 'universe' of a given assignment or where required, a product area for marketing
- Take ownership of the research reports
- Network extensively via the telephone with candidates and sources

Practice Areas we are looking to recruit for:

- **Financial Services** – Since 1993 we have been a pre-eminent solutions provider and market leader in the field of institutional clients. We work for market leading brands helping them fulfil their senior level mandate needs.
- **Technology / FinTech** – Our Technology team work across the spectrum of FinTech, working at C-Suite (CTO, CISO, CDO, CIO) on major Global Strategy projects and mandates.

Your Career



We have a **consistent track record** of developing the careers of our people, nearly 30% of our Consultant team have progressed in seniority within the business with the average tenure of those consultants being **8 years +** through our talent development programs.



We believe in investing in our people; as an Associate you will be enrolled in our **Associate Development program** moving to our Future Leaders program.



As a Global firm we can offer the opportunity of **travel and re-assignment** to our overseas offices.

Requirements

- Have at least 12 months recruitment (ideally in a relevant area).
- Whilst a degree is preferable, Sheffield Haworth, as an inclusive employer, would be interested in other demonstrable achievements denoting success in your career or personal profile (such as track-record) or other applicable merit.
- Evidenced success in a professional and/or extracurricular field.

Interested?

If you're interested in finding out more about the role or to apply please send a copy of your CV to Patrick Coghlan – p.coghlan@sheffieldhaworth.com